



FEATURE IN FOCUS

Project Coordination

STREAMLINED

Business Pilot helped streamline the project from initial enquiry to installation, keeping communication, scheduling, and customer updates organised in one place. By centralising every stage of the job, the team was able to move seamlessly from fast lead follow ups and contract signing into precise schedule planning, ensuring a smooth, well-coordinated experience for both the homeowners and the installation team.

BRIEF

The homeowners wanted to replace their existing windows and rear door to boost the property's energy efficiency, security, and aesthetics. The main priority was achieving a major thermal upgrade without losing the traditional architectural character of the home.

THE CHALLENGE

Replicating a genuine timber aesthetic with modern materials requires absolute precision in both specification and timing. Every detail, from the horizontal astragal bars to the specialized black monkey tail hardware, had to be tracked accurately from the initial quote through to the final onsite installation.

“Business Pilot streamlined everything from enquiry to installation, keeping communication, scheduling, and updates in one place.”

SEAN SUMMERFIELD, SALES MANAGER

#TheirProject



Abbey-Glass.co.uk



AbbeyandBurtonGlassLtd



AbbeyBurtonGlass



Abbey-Glass-Derby-Ltd

 **Abbey
& Burton Glass**
Est. 1972

PRODUCTS USED

The Residence Collection - Residence 7 Flush Sash Windows
The Residence Collection - Residence 7 French Doors
White grained finish (internal and external)
Black monkey tail window and door handles
Horizontal astragal bar design for a traditional heritage appearance

THE RESULT

The home was beautifully transformed into a warmer, brighter, and highly secure living space. By pairing premium Residence 7 flush sash profiles with a classic white woodgrain finish, Abbey & Burton Glass delivered the exact timeless heritage appearance the customer wanted alongside peak modern performance.